



REPUBLIC OF THE PHILIPPINES
TARIFF COMMISSION

TC Form 6-B
INFORMATION FOR THE CONDUCT OF
INVESTIGATION PURSUANT TO THE ANTI-DUMPING
ACT OF 1999 (RA 8752): FOREIGN EXPORTER
(To be submitted in triplicate)

For TC use only
TCI (AD) No.: _____
Date: _____
Records Officer: _____

Please check one:
 Application for Anti-Dumping Measures
 Expiry Review of the Anti-Dumping Measures

1. COMPANY INFORMATION

1.1. Name of Company: _____

1.2. Name of Head of Company/Position: _____

1.3. Contact Details:

a. Main Office:	
Contact Person:	
Position:	
Tel./Fax. Nos.	
Email Address:	
Address:	
b. Plant/Factory:	
Contact Person:	
Position:	
Tel./Fax. Nos.	
Email Address:	
Address:	

1.4. Provide details of the following:

a. Company ownership/shareholdings, organizational structure, nature, and functions of your company. Substantiate your submissions with articles of incorporation and by-laws, certificate of incorporation, organizational chart, annual report, and/or any relevant brochures or pamphlets of your company.

b. Full description of all the products that your company manufactures and sells in the domestic market including their physical characteristics, material components, production processes and function/use. If the products involve a number of models/types, the details must include all models/types manufactured. Substantiate your submission with product brochures/catalogues, specifications, and flowchart of production processes.

c. Provide details on the relationship between your company and other firms, both domestic and foreign, engaged in the production, export and import of subject product. Substantiate your submission with documentary evidence.

2. SUBJECT PRODUCT(S) UNDER REVIEW

2.1. Provide details of the following:

Particulars	Product(s) Produced and Exported to the Philippines	Product(s) Produced and Sold in the Exporting Country
a. Subject Product		Like product to the exported product to the Philippines? <input type="checkbox"/> Yes <input type="checkbox"/> No (If no, provide justification below)
b. Product description		
c. Model/Type		
d. Tariff classification		
e. Physical characteristics		
f. Material component		
g. Functions/Uses		
h. Production Processes		
i. Distribution Channels		
j. Name and address of other manufacturers / exporters of subject product(s) to the Philippines		
k. Justifications		If the product(s) you manufacture is not identical to the subject imported product(s), give details and explain how you consider that they closely resemble the subject imported product(s)
Substantiate your submission with documentary evidence such as product brochures/catalogues, technical specifications, and flowchart of production processes.		

2.2. Provide information about your company's total production of the subject product for the last two years up to the current year.

Total Production
Model/Type: _____

Particulars	Year 1	Year 2	Current Year
Production capacity in volume			
Actual production in volume			
Capacity Utilization (%)			

3. MARKET SHARE

3.1. Provide total sales (volume and value) for each model/type of like product that your company sold during the last two years up to the current year. Use separate sheet if necessary.

Total Sales
Model/Type: _____
Period¹: _____

Particulars	Total Sales Quantity ²	Net Sales Revenue ³
Exports to the Philippines		
Sales to Domestic Market		
Exports to Other Countries		
Total		

¹ Specify year.

² Specify unit of measurement (e.g. tons, liters, grams, kilograms).

³ Specify unit of currency (and exchange rate if applicable).

3.2. State the most commonly used terms and conditions with regard to delivery, payments, method of payments, discounts and other information relative to following sales.

a. Domestic Sales

b. Export Sales to the Philippines

c. Export Sales to Other Countries

3.3. Describe your distribution channel (including a diagram if appropriate) and pricing policy relative to the following sales:

a. Domestic Sales

b. Export Sales to the Philippines

c. Export Sales to Other Countries

4. EXPORT SALES TO THE PHILIPPINES

The information elicited in this part is required to determine the export price of the product under review which were shipped to importers in the Philippines. You should include costs incurred beyond ex-factory.

4.1. Provide the export price for each type/model of subject product sold to customers in the Philippines during the period of investigation (i.e., last 12 months preceding the date of the application/petition) on a monthly basis. *Export price refers to (1) the ex-factory price at the point of sale for export; or (2) the freight-on-board (F.O.B.) price at the point of shipment of the allegedly dumped product.* Substantiate your submission with documentary evidence such as: importer’s purchase order, price list, sales contract, commercial invoices, bills of lading, letter of credit, proof of payment of costs in relation to export sales, and working paper used in the calculation.

Export Sales to the Philippines

Period¹: _____

Date	Name of the Customer	Level of Trade ²	Association (Y/N) ³	Model / Type	Invoice Number	Payment Terms	Quantity ⁴	Gross Sales Value ⁵	Net Unit FOB Price ⁶
Total									

¹ Specify year and month

² For example, wholesaler, distributor, end-user.

³ If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

⁴ Specify unit of measurement.

⁵ Specify unit of currency (and exchange rate, if applicable).

⁶ Excluding post-exportation charges incurred after factory and up to FOB in the country of export. Such costs may include export packing, storage, inland freight from factory to port/border, insurance, handling, export taxes, export inspection fees, customs brokers’ fees, commission, and other fees and taxes.

If the export prices are other than FOB in the country of export, provide details of other costs incurred in relation to the export sale of subject product to the Philippines such as freight from border to port, overseas freight, overseas insurance, Philippine customs duty, customs agent fee in the Philippines, and port and transport costs in the Philippines.

5. DOMESTIC SALES

The information requested in this part is required to determine the normal value of the product under review shipped to importer in the Philippines.

5.1. Provide the normal value for each type/model of like product sold to customers in the domestic market at the same level of trade and with similar sales volume as your Filipino customer during the period of investigation (i.e., last 12 months preceding the date of the application/petition) on a monthly basis. *Normal value refers to a comparable price at the date of sale of the like product in the ordinary course of trade when destined for consumption in the country of export or origin. Indicate any factors affecting the comparability of prices for export sales and domestic sales, e.g., quantities sold, conditions and terms of sales, level of trade, taxation, or physical differences.* Substantiate your submission with documentary evidence such as: price list, commercial invoices, basis for the grant of discounts or rebates, commissions or royalties or other consideration or reimbursements made in respect of the selling price, proof of payments of costs in relation to domestic sales, and working paper used in the calculation.

Domestic Sales of Like Articles to the Domestic Customers Period¹: _____

Date	Name of Customer	Level of Trade ²	Association (Y/N) ³	Model / Type	Invoice Number	Payment Terms	Quantity ⁴	Gross Sales Value ⁵	Net Unit Selling Price ⁶
Total									

¹ Specify year and month

² For example, wholesaler, distributor, end-user.

³ If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

⁴ Specify unit of measurement.

⁵ Specify unit of currency (and exchange rate, if applicable).

⁶ Excluding cost allowances directly linked to the sale of subject product and such other adjustments between your domestic and export sales affecting price comparability. Cost adjustments may include differences in packing, inland freight, insurance, storage, handling, credit interest, taxes, sales incentives, commissions, warehousing/storage, and other FOB charges.

6. EXPORT SALES TO COUNTRIES OTHER THAN THE PHILIPPINES

6.1. Provide the export price for each type/model of like product sold to customers in countries other than the Philippines at the same level of trade and with similar sales volume as your Filipino customer during the period of investigation (i.e., last 12 months preceding the date of the application/petition) on a monthly basis.

Export Sales to Countries Other Than the Philippines Period¹: _____

Date	Name of Customer	Level of Trade ²	Association (Y/N) ³	Model / Type	Invoice Number	Payment Terms	Quantity ⁴	Gross Sales Value ⁵	Net Unit FOB Price ⁶
Total									

¹ Specify year and month

² For example, wholesaler, distributor, end-user.

³ If the customer is associated with your business, indicate with letter "Y", if not, use letter "N". Provide a separate explanation of the association.

⁴ Specify unit of measurement.

⁵ Specify unit of currency (and exchange rate, if applicable).

⁶ Excluding post-exportation charges incurred after factory and up to FOB in the country of export. Such costs may include export packing, storage, inland freight from factory to port/border, insurance, handling, export taxes, export inspection fees, customs brokers' fees, commission, and other fees and taxes.

Indicate reasons for the nomination of the third country and submit documentary evidence such as: importer's purchase order, sales contract, commercial invoices, bill of lading, letter of credit, proof of payments of costs in relation to export sales, and working paper used in the calculation.

If the export prices are other than FOB in the country of export, provide details of other costs incurred in relation to the export sale of subject product to other countries such as freight from border to port, overseas freight, overseas insurance, customs duty in the importing country, customs agent fee, port and transport costs in the importing country.

7. COSTS TO PRODUCE AND SELL

This section relates to costs incurred in manufacturing and selling the subject product to the Philippines, and for the product sold in the domestic market and product exported to countries other than the Philippines.

7.1. Provide the actual unit cost to produce and sell (COPS) for each model/type of the product manufactured and sold both for domestic and exports. Submit documentary evidence such as: proof of payment for each cost, i.e., invoice for raw material purchases; payroll of personnel directly involved in the production; invoices and/or accounting records showing payments of overhead, selling, administrative and general expenses (SAGE) and finance costs and working paper used in the calculation.

Cost to Produce and Sell Per Unit

Period: _____

Particulars	Model Exported to the Philippines	Comparable Domestic Model	Comparable Model Exported to Other Countries
Model/Type			
Raw Materials ¹			
Total Raw Materials Cost			
Direct Labor			
Manufacturing Overhead			
Other Costs ²			
Costs of Production			
Selling Costs			
Administration Costs			
Financial Costs			
Delivery Expenses ³			
Other Costs ³			
Unit Cost to Produce and Sell			
Mark-up/Margin of Profit (%)			

¹ Include indirect material costs as a separate item only if not included in manufacturing overhead.

² Relating to costs of production only; identify each cost separately.

³ Identify each cost separately. Please ensure non-operating expenses that relate to the subject articles are included.

Where the figures shows that differences in specifications exist between articles sold to the domestic market and those sold for exports, provide details of these differences.

8. PROFITABILITY

8.1. Attach a copy of your company's financial statements for the last two years and the current year. Provide also a copy of the profit and loss statement for the sale of the subject exported product(s).

8.2 Indicate whether your company has experienced any of the following changes in operations during the POI.

Check as many as appropriate:	If checked, please describe. Skip if not applicable
<input type="checkbox"/> Plant openings	
<input type="checkbox"/> Plant closings	
<input type="checkbox"/> Relocations	
<input type="checkbox"/> Expansions	
<input type="checkbox"/> Acquisitions/mergers/buyouts	
<input type="checkbox"/> Consolidations	
<input type="checkbox"/> Prolonged shutdowns or production curtailments	
<input type="checkbox"/> Revised labor agreements	
<input type="checkbox"/> Technology developments	
<input type="checkbox"/> Others	

9. DISCUSSION ON THE PHILIPPINE MARKET AND MATERIAL INJURY

9.1. Provide a general outline of the Philippine market from your perspective. You may also comment on any factors you believe affect the Philippine market such as supply and demand, prices, the relative importance of imports, etc. Any comment should be supported by documentary evidence.

9.2. Provide details of any factors you consider to be the cause of the material injury claimed by the applicant. Any comment should be supported by documentary evidence.

10. GENERAL COMMENTS

This section gives you the opportunity to make comments on the allegations made by the applicant(s).

10.1. Give any other information you consider relevant which you believe will assist in your rebuttal of the applicant’s allegation

a. On the claim that domestic industry suffered material injury because of dumped imports.

b. On the claim that the expiry of anti-dumping duty would be likely lead to the continuation or recurrence of dumping and injury.

Any rebuttal should be supported by documentary evidence.

CERTIFICATION

I hereby certify that all information contained herein is true and correct to the best of my knowledge. I commit that any additional information required will be submitted within 15 working days after receipt of notice from the Commission.

(Signature over printed name)
Authorized Representative of (Name of Company)

Date

GENERAL INFORMATION AND INSTRUCTIONS

1. The respondent is required to accomplish the form and submit the same to the Tariff Commission within the prescribed timeline. Please use additional sheets if necessary.
2. The respondent providing the information must ensure the following:
 - the form is completely and accurately filled up;
 - an explanation/justification is provided when data is lacking;
 - a non-confidential version is attached to this form; and
 - submission of an Excel file of all price and financial data.
3. Information deemed confidential should be so marked.
4. Additional information may be required during the investigation.
5. Information submitted is subject to verification. The authorities of the exporting country and the concerned firm/exporter will be informed of the intention to carry out an on-the-spot investigations to verify information provided or to obtain further details.